



Part Number	Product Line	MSRP	Short Description	Comments
6001029	ACM Hardware	\$ 2,250.00	ACM Appliance Hardware (per appliance)	
9010206	ACM Software	\$ 3,750.00	ACM VM Server Software License (Max 2 VM instances)	
9010207	ACM Software	\$ 7,500.00	ACM VM Server Software License (FIPS) (Max 2 VM instances)	
9010208	ACM Software	\$ 150.00	ACM Client License (Non-FIPS) - MG90/ALEOS devices (per device)	
9010210	ACM Software	\$ 300.00	ACM Client License (FIPS) - MG90 (per device)	
9010213	ACM Software	Quote Only	ACM Annual Maintenance and Support (Hardware & Software)	
9010280	AirLink ARA	\$ 40.00	Add On - ARA for ALEOS devices	1 year
9010314	AirLink ARA	\$ 120.00	Add On - ARA for ALEOS devices	3 years
9010316	AirLink ARA	\$ 200.00	Add On - ARA for ALEOS devices	5 years
9010279	AirLink Complete	\$ 50.00	AirLink Complete - For ALEOS devices Post Sale. Includes ALMS and technical support.	1 year
9010310	AirLink Complete	\$ 150.00	AirLink Complete - For ALEOS devices Post Sale. Includes ALMS and technical support.	3 years
9010312	AirLink Complete	\$ 250.00	AirLink Complete - For ALEOS devices Post Sale. Includes ALMS, technical support and hardware warranty up to 5 years*	5 years
9010322	AirLink Complete	\$ 100.00	AirLink Complete - For new ALEOS devices. Includes ALMS and technical support.	3 years
9010324	AirLink Complete	\$ 200.00	AirLink Complete - For new ALEOS devices. Includes ALMS, technical support and hardware warranty up to 5 years*	5 years
9010195	AirLink Complete Pro	\$ 120.00	AirLink Complete Pro - For ALEOS devices. Includes ALMS, technical support and device monitoring	1 year
9010196	AirLink Complete Pro	\$ 360.00	AirLink Complete Pro - For ALEOS devices. Includes ALMS, technical support and device monitoring	3 years
9010197	AirLink Complete Pro	\$ 600.00	AirLink Complete Pro - For ALEOS devices. Includes ALMS, technical support and device monitoring	5 years
9010184	AirLink Support	\$ 195.00	AirLink Support for AMM Hosted - For MG devices. Includes AMM Cloud device management and technical support.	1 year
9010229	AirLink Support	\$ 105.00	AirLink Support for AMM on Prem - Device technical support for MG devices	1 year
9010281	AirLink Support	\$ 120.00	AirLink Support for AMM Hosted - For ALEOS devices. Includes AMM Cloud management and technical support.	1 year
9010282	AirLink Support	\$ 50.00	AirLink Support for AMM on Prem - Device technical support for ALEOS devices	1 year
9010318	AirLink Support	\$ 360.00	AirLink Support for AMM Hosted - For ALEOS devices. Includes AMM Cloud management and technical support.	3 years

9010320	AirLink Support	\$ 600.00	AirLink Support for AMM Hosted - For ALEOS devices. Includes AMM Cloud management and technical support.	5 years
9010352	AirLink Support	\$ 585.00	AirLink Support for AMM Hosted - For MG devices. Includes AMM Cloud device management and technical support.	3 years
9010354	AirLink Support	\$ 975.00	AirLink Support for AMM Hosted - For MG devices. Includes AMM Cloud device management and technical support with hardware warranty(upto 5 year)	5 years
9010356	AirLink Support	\$ 315.00	AirLink Support for AMM on Prem - Device technical support for MG devices	3 years
9010358	AirLink Support	\$ 525.00	AirLink Support for AMM on Prem - Device technical support for MG devices	5 years
9010360	AirLink Support	\$ 150.00	AirLink Support for AMM on Prem - Device technical support for ALEOS devices	3 years
9010362	AirLink Support	\$ 250.00	AirLink Support for AMM on Prem - Device technical support for ALEOS devices	5 years
9010285	AirLink Training	\$ 500.00	Channel Partner Annual Tuition – Sales	1 year
9010286	AirLink Training	\$ 500.00	Channel Partner Annual Tuition – Technical	1 year
9010123	ALMS Software	\$ 2,500.00	ALMS VPN Setup - One time charge VPN to ALMS setup	
9010124	ALMS Software	\$ 50.00	ALMS VPN Service - VPN monthly subscription fee (MOQ=12)	
9010177	ALMS Software	\$ 20.00	ALMS 1 Year Device Management for ALEOS devices	
9010193	ALMS Software	\$ 60.00	ALMS 3 Years Device Management for ALEOS devices	
9010194	ALMS Software	\$ 100.00	ALMS 5 Years Device Management for ALEOS devices	
9010253	ALMS Software	\$ 60,000.00	ALMS - Annual Volume license (Max : 10,000 devices)	
9010238	AM Software	\$ 5,695.00	AM Server Software License - Enterprise Lite	
9010239	AM Software	\$ 9,995.00	AM Server Software License - Enterprise	
9010240	AM Software	\$ 50.00	AM Client License - ALEOS devices (per device)	
9010241	AM Software	Quote Only	AM Annual Maintenance and Support (Software)	
9010243	AM Software	\$ 295,000.00	AM Enterprise License : Unlimited	
6001027	AMM Hardware	\$ 2,250.00	AMM Appliance Hardware - Enterprise Lite (per appliance)	
6001028	AMM Hardware	\$ 7,495.00	AMM Appliance Hardware - Enterprise (per appliance)	
9010137	AMM Software	\$ 115.00	AMM Client License - ALEOS devices (per device)	
9010202	AMM Software	\$ 9,495.00	AMM Server Software License - Enterprise Lite	
9010203	AMM Software	\$ 17,495.00	AMM Server Software License - Enterprise	
9010204	AMM Software	\$ 295.00	AMM Client License - MG90 (per device)	
9010212	AMM Software	Quote Only	AMM Annual Maintenance and Support (Hardware & Software)	
9010242	AMM Software	\$ 795,000.00	AMM Enterprise License : Unlimited	
9010270	AMM Software	\$ 45.00	AMM Client License - GenX (per device)	

9010283	AMM Software	\$ 90.00	Hosted AMM Access - No AirLink Support/AirLink Complete	1 year
9010133	Professional Services	\$ 8,000.00	On-Site Training (2-day event)	
9010134	Professional Services	\$ 2,500.00	On-Site Training Daily Rate for Additional Days	
9010135	Professional Services	\$ 300.00	Live Web-based Training Hourly Rate	
9010214	Professional Services	Quote Only	Custom Deployment Services	
9010215	Professional Services	\$ 300.00	Professional Services Hourly Rate (Remote Services)	
9010218	Professional Services	\$ 30,000.00	Quarterly Solution Review	
9010219	Professional Services	\$ 20,000.00	Semi-annual Solution Review	
9010222	Professional Services	Quote Only	System Audit Services	
9010223	Professional Services	Quote Only	System Remediation Services	
9010224	Professional Services	Quote Only	Activation	
9010244	Professional Services	\$ 9,000.00	AM/AMM Implementation (1 Instance, On-site)	
9010245	Professional Services	\$ 14,000.00	AM/AMM Implementation (up to 3 Instances, On-site)	
9010246	Professional Services	\$ 12,000.00	ACM Implementation (2 instances, On-site)	
9010258	Professional Services	\$ 3,250.00	Professional Services Daily Rate (Travel included, Minimum 2 days)	
9010261	Professional Services	Quote Only	Custom Software Development	
9010262	Professional Services	Quote Only	Professional Services Material	
9010267	Professional Services	\$ 4,000.00	AM/AMM Implementation (1 instance, Remote Deployment)	
9010272	Professional Services	\$ 30,000.00	AirLink Device Deployment (On-site)	
9010273	Professional Services	\$ 8,000.00	ACM Implementation (1 Instance, Remote Deployment)	
9010275	Professional Services	\$ 3,000.00	AirLink Device Deployment (Remote Deployment)	
9010027	Warranty Extension	\$ 100.00	Warranty extension - Performance Series (at the time of sale) *does not include AirLink Complete	2 year
9010201	Warranty Extension	\$ 200.00	Warranty extension (at the time of sale) *does not include AirLink Support	2 year
9010284	Warranty Extension	\$ 75.00	Warranty Extension - Essential Series (at the time of sale) *does not include AirLink Complete	2 year
9010027-R	Warranty Extension	\$ 125.00	Warranty Extension - Performance Series (post sale) *does not include AirLink Complete	2 year
9010201-R	Warranty Extension	\$ 250.00	Warranty Extension (post sale) *does not include AirLink Support	2 year
9010284-R	Warranty Extension	\$ 100.00	Warranty Extension - Essential Series (post sale) *does not include AirLink Complete	2 year