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Subject: Ford Government / Post Labor Day Update Date: Thursday, September 12, 2024 11:23:04 AM

Attachments:

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Southeast Ford Customers,

We've recently announced the upcoming order bank openings for the remaining 25MY. Therefore, by the end of October, the entire 25MY line-up will be open and available. See below for details of new order bank/job 1 dates.

Of note for this batch of 25MY openings, Ranger has re-joined the Government ordering list and Bronco has entered for the first time. There is ample allocation for the expected demand on both.

New Order Bank Dates

Order Bank Open

	Date	Job 1 Date
25MY Bronco	10/15/2024	1/2/2025
25MY Ranger	10/15/2024	1/2/2025
25MY Mustang Mach-E	10/15/2024	1/6/2025
26MY Econoline	10/15/2024	1/6/2025
26MY Medium Truck	10/15/2024	1/6/2025
25MY Motorhome	10/15/2024	1/6/2025
25MY Expedition/Navigator	10/24/2024	1/6/2025
25MY Transit	10/15/2024	1/21/2025

Fleet DNB Improvements

We are also improving the DNB by adding info. Please familiarize yourself with the new tab - the COMMODITY AVAILABILITY tab (2nd tab now). This tab is to help answer the question "when will my order get built"

GREEN is to indicate we have capacity to build that commodity within 6 weeks.

YELLOW means there is some availability within 6-7 weeks, but more limited.

RED means we have generally completely filled the factory with orders for the incoming 6-7 weeks on that commodity.

See example below. Let me know if you have any suggestions for improvements to the DNB!

	9/30-11/04 Production		12/2 - 1/19 (OHAP Only)	
Super Duty 24MY Production Capacity	Weeks	Remainder of 24MY	Production	_
Pickup				
Crew Cab	70-90% Full	Open	N/A	
Regular Cab	Open	Open	N/A	
Super Cab	Open	Open	N/A	
Chassis				
Crew Cab	80-90%	70-90% Full	N/A	
Regular Cab	Open	Open	Open	Body
Super Cab	70-90% Full	70-90% Full	N/A	₹
XL	70-90% Full	Open	Open	
XLT	Open	Open	Open	l =
Lariat	Open	Open	N/A	Trim
350 Chassis	70-90% Full	Open	Open	
450 Chassis	95% Full	70-90% Full	Open	
550 Chassis	95% Full	70-90% Full	Open	윤
600 Chassis	70-90% Full	4x2 25% Full / 4x4 70-90% Full	Open	Chassis
5.8L	70-90% Full	Open	N/A	
7.3L	Open	Open	Open	Powertrain
6.7L	70-90% Full	Open	Open	I S
6.7L HO	95% Full	90% Full	N/A	≣·
Heavy Duty Alternator (160 Amp Base Alternator on 6.8L Gas P	100% Full	90% Full	N/A	
Fifth Wheel Hitch/Prep Packages	100% Full	90% Full	N/A	0
Fifth Wheel				Options

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Transit 24MY Production Capacity	10/7-11/1 Production Weeks	Remainder of 24MY
3.5L Cyclone	Open	Open
3.5L EcoBoost	70-90% Full	Open
Chassis Cab	Open	Open
11,000# GVWR (5 ton axle)	70-90% Full	Open
Low Roof Passenger Wagon	70-90% Full	Open
Medium Roof Passenger Wagon - Fleet order bank closed	100% Full	95% Full
High Roof Passenger Wagon - Fleet order bank closed	100% Full	95% Full
Transit Trail	100% Full	100% Full
12 Passenger seating	95% Full	70-90% Full
15 passenger seating	Open	Open
Low Roof Cargo Van	Open	Open
Medium Roof Cargo Van	Open	Open
High Roof Cargo Van	70-90% Full	Open

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