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May 29, 2020

Dear North Carolina Vehicle Dealers and Manufacturers,

I hope this letter finds you well. The North Carolina Sheriffs' Association (NCSA) would like to announce for the 2020-2021 contract year all vehicles and motorcycles will go back out to bid. All current 19-05-0911R and 20-06-0911 contracts will remain effective until October 1, 2020 with the new contracts becoming effective October 2, 2020.

The NCSA took the opportunity to hold calls with all vehicle and motorcycle manufacturer representatives in preparation for the upcoming contract year. As a result of these conversations, the NCSA is taking this year as an opportunity to consolidate all bid numbers and the number of specifications. The consolidation of specifications will not limit the number of vehicles available but will allow for one vehicle type to be the base model while other trim levels will be listed as an option upgrade or downgrade. It is our goal to make our contract the easiest and most beneficial for all contractors and purchasing agencies.

At this time, we will hold in-person Pre-Bid Conferences in Raleigh, NC in July. Should we not be able to hold these meetings in person because of COVID-19, we will announce an alternative plan as soon as possible. All dealers and manufacturer representatives are strongly encouraged to attend the Pre-Bid Conference as attendance will be considered during every bidder's contract award. Attached you will find the official calendar for the 2020-2021 contract year which outlines all Pre-Bid Conferences and other important deadlines.

We appreciate your support and participation in the Association's Vehicle Procurement Program. If you have any questions or need additional information on any of the NCSA's Procurement Programs please email me at [jbennett@ncsheriffs.net](mailto:jbennett@ncsheriffs.net), call at 919-459-8195 or visit us on the web at <https://ncsheriffs.org/procurement>.

Thank you,

Jason D. Bennett  
Director - Business Development



100% Membership

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The North Carolina Sheriffs' Association is a Non-Profit, tax exempt organization recognized by the I.R.S.



**North Carolina Sheriffs' Association  
Vehicle Bid 21-07-0915  
Calendar – 2020-2021**

**Police Rated, Administrative, Sport Utility Vehicles, Vans, Trucks and Motorcycles Bid**

<b>Program Introduction and Solicitation</b>		
<b>NCSA Vehicle Bid Item</b>	<b>Start Date</b>	<b>Due Date</b>
Information to all Dealers and Manufacturers	May 29, 2020	May 29, 2020
Vendor Registration	May 29, 2020	July 29, 2020
Invitation to Bid Announcement and Publication	July 1, 2020	July 1, 2020
<b>New/Updated Model Specification Review 1</b>		
<b>NCSA Vehicle Bid Item</b>	<b>Start Date</b>	<b>Due Date</b>
First Bid Package to all dealers	June 26, 2020	June 26, 2020
First Dealer Bid Package Response due to NCSA	July 10, 2020	July 10, 2020
<b>New/Updated Model Specification Review 2</b>		
<b>NCSA Vehicle Bid Item</b>	<b>Start Date</b>	<b>Due Date</b>
Pre-Bid Conference – <b>Chrysler</b> (10:00 am – 1:00 pm)*	July 13, 2020	July 13, 2020
Pre-Bid Conference – <b>Ford</b> (10:00 am – 1:00 pm)*	July 14, 2020	July 14, 2020
Pre-Bid Conference – <b>General Motors</b> (10:00 am – 1:00 pm)*	July 15, 2020	July 15, 2020
Pre-Bid Conference – <b>Daimler</b> (2:00 pm – 4:00 pm)*	July 15, 2020	July 15, 2020
Pre-Bid Conference – <b>Toyota</b> (1:00 pm – 4:00 pm)*	July 16, 2020	July 16, 2020
Pre-Bid Conference – <b>All Motorcycle</b> (10:00 am – 12:00 pm)*	July 17, 2020	July 17, 2020
Pre-Bid Conference – <b>Nissan</b> (1:00 pm – 4:00 pm)*	July 17, 2020	July 17, 2020
Second Bid Package to all dealers	July 24, 2020	July 24, 2020
Second Dealer Bid Package Response due to NCSA	August 7, 2020	August 7, 2020
<b>Bid Finalization and Announcement</b>		
<b>NCSA Vehicle Bid Item</b>	<b>Start Date</b>	<b>Due Date</b>
Final Bid Package sent to all dealers	August 14, 2020	August 14, 2020
VEBA Open for Bidding	August 17, 2020	September 15, 2020 at 12 noon EST
Bid Tabulation Results Posted	September 16, 2020	September 16, 2020 at 5:00 pm EST
Deadline to Submit "Hard Copy" Bid Responses	September 17, 2020	September 17, 2020 at 5:00 pm EST
Viewing of Bid Tabulation Results by NCSA	September 18, 2020	September 18, 2020
NCSA Fleet Advisory Committee in Raleigh (10:00 am – 2:30 pm)*	September 23, 2020	September 23, 2020
Intent to Award Published	September 25, 2020	September 25, 2020
Bid Award Announcement and Publication	October 2, 2020	October 2, 2020

\* North Carolina Sheriffs' Association  
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