

Specification #10

6% Option Discount



Prepared by: Jeff Williams  
10/13/2020

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina |  
287922722

2021 Explorer 4dr 4x4 Base (K8B)

Price Level: 115

Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>includes mini spare.</i>	
<input checked="" type="checkbox"/>	STDWL	Wheels: 18" Painted Aluminum	STD
<b>Seats &amp; Seat Trim</b>			
<input checked="" type="checkbox"/>	7	Cloth Captain's Chairs	STD
		<i>includes 8-way power driver's seat with power function for tilt and recline, 4-way manual front passenger seat with fore/aft and recline and 2-way manually adjustable driver and front passenger head restraints.</i>	
<b>Other Options</b>			
<input checked="" type="checkbox"/>	PAINT	Monotone Paint Application	STD
<input checked="" type="checkbox"/>	119WB	119.1" Wheelbase	STD
<input checked="" type="checkbox"/>	STDRD	Radio: AM/FM Stereo	STD
		<p>SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM radio inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at <a href="http://www.siriusxm.com">www.siriusxm.com</a>. All fees and programming.</p> <p><i>Includes MP3 capability, 6 speakers, speed-compensated volume and SiriusXM radio with a 3 month prepaid subscription. Service is not available in Alaska and Hawaii.</i></p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> <li>- FordPass Connect</li> <li>- Includes 4G LTE Wi-Fi hotspot connects up to 10 devices with wireless data trial that begins upon AT&amp;T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to <a href="http://www.att.com/ford">www.att.com/ford</a>, remotely start, lock and unlock vehicle, schedule specific times to remotely start vehicle, locate parked vehicle and check vehicle status (FordPass Connect, the Ford Pass App., and Complimentary Connected Services are required for remote features (see FordPass terms for details). Connected Service and features depend on compatible AT&amp;T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services excludes Wi-Fi hotspot.). Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at <a href="http://www.fleet.ford.com">www.fleet.ford.com</a> or call 833-FCS-Ford. (833-327-3673).</li> <li>- SYNC 3 Communications &amp; Entertainment System</li> <li>- Includes enhanced voice recognition, 8" LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 smart-charging multimedia USB port in the media hub.</li> </ul>	
<input type="checkbox"/>	52T	Class III Trailer Tow Package	\$545.00
		<i>Includes cargo area management system.</i>	\$512 <sup>30</sup>

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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Selected	Code	Description	MSRP
<input type="checkbox"/>	21F	Cargo Area Management System <i>includes cargo net, cargo well rubber mat and reversible load floor.</i>	\$165.00 # 155 <sup>10</sup>
<input type="checkbox"/>	16B	Front & Second Row Floor Liners (16B) <i>includes standard black carpet floor mats.</i>	\$200.00 # 188 <sup>10</sup>
<input type="checkbox"/>	16A	Front & Second Row Floor Liners (16A) <i>Deletes standard black carpet floor mats.</i>	\$160.00 # 150 <sup>40</sup>
<input type="checkbox"/>	41H	Engine Block Heater	\$90.00 # 84 <sup>60</sup>
<input type="checkbox"/>	153	Front License Plate Bracket Standard in states requiring 2 license plates and optional to all others.	N/C
<input type="checkbox"/>			N/C
<input type="checkbox"/>			N/C

### Dealer Installed Options

- Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.
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### Fleet Options

- 942 Daytime Running Lamps (DRL) (Non-Configurable) \$45.00  
# 42<sup>30</sup>  
Requires valid FIN code. Replaces the standard configurable Daytime Running Lamps (DRL).

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