Specification #18

6% OPTION DISCOUNT



Prepared by: Jeff Williams 10/13/2020

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2021 Ranger 4x4 SuperCab 6' box 126.8" WB XL (R1F)

Price Level: 115

Available O selected	Code	Description	MSRP
Packages			
\checkmark	100A	Equipment Group 100A Standard	N/C
	- 3.73 Axle Ratio - GVWR: 6,050 lbs - Tires: P255/70R11 - Wheels: 16" Silver - Front Cloth Bucke Includes 8-way ma passenger manual i - Radio: AM/FM Ste	-stop technology. ctronic 10-Speed SelectShift Auto 3 A/S BSW Steel 1 Seats inual adjustable driver including lumbar, 6-way manual adjustable passe reclining seats.	enger and driver and
	101A	Equipment Group 101A High	\$1,135.00 \$1/066 90
	- 3.73 Axle Ratio - GVWR: 6,050 lbs - Tires. P255/70R1t - Wheels: 16" Silver - Front Cloth Bucke Includes 8-way ma passenger manual i - Radio: AM/FM Ste Includes Bluetooth - 4 Speakers - Cruise Control - Day/Night Rearvie - Perimeter Anti-Th - Power Glass Side - Remote Key Fob v - 6 Speakers - SYNC Includes enhanced	-stop technology. ctronic 10-Speed SelectShift Auto 3 A/S BSW -Steel t Seats -snual adjustable driver including lumbar, 6-way manual adjustable passi- reclining seatsrec - pass thru and 1 USB port	enger and driver and
Powertrain			
\checkmark	99H Includes auto start-	Engine: 2.3L EcoBoost stop technology.	STD
	44U	Transmission: Electronic 10-Speed SelectShift Auto	STD
\checkmark	STDAX	3.73 Axle Ratio	STD

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note:



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Available Op	tions (cont'd)	Description	MSRP
	X73	Electronic-Locking Rear Differential	\$420.00
\checkmark	STDGV	GVWR: 6,050 lbs	STD
Wheels & Tires			
\checkmark	STDTR	Tires: P255/70R16 A/S BSW	STD
	TFH	Tires: P265/60R18 A/T BSW (TFH)	N/C
	TGT	Tires: 17" Off-Road OWL	N/C
	TFP	Tires: 265/60R18 A/T OWL	N/C
	NONTR1	Tires: 255/65R17 A/T BSW	N/C
\checkmark	64A	Wheels: 16" Silver Steel	STD
	64Y_	Wheels: 17" Silver-Painted Aluminum	N/C
	64L	Wheels: 18" Black Aluminum w/Machined Edge	N/C
Seats & Seat Trim	1		
	Q Includes 8-way manua passenger manual reci	Front Cloth Bucket Seats I adjustable driver including lumbar, 6-way manual adjustable passengining seats.	STD ger and driver and
	S Includes 8-way manua passenger manual reci	Front Vinyl Bucket Seats I adjustable driver including lumbar, 6-way manual adjustable passen ining seats.	N/C

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Available Op selected	tions (cont'd)	Description	MSRP
	L Includes 8-way manual adjus passenger manual reclining s	Front Premium Cloth Bucket Seats table driver including lumbar, 6-way manual adjustable passenger and eats.	N/C d driver and
	87A	2nd Row Seat Delete	N/C
Other Options			
\checkmark	126WB	126.8" Wheelbase	STD
$\overline{\checkmark}$	PAINT	Monotone Paint Application	STD
	STDRD Includes Bluetooth pass thru Includes: - 4 Speakers	Radio: AM/FM Stereo and 1 USB port.	STD
	86Q Includes rear view camera. Includes: - Plastic Drop-In Bedliner - 12V Power Plug	Bed Utility Package	\$395.00 #371 <u>36</u>
	and dynamic brake support. includes: - Auto-High Beam Headlamp: - Blind Spot Information Syste Includes cross-traffic alert ai - Lane-Keeping System	em (BLIS)	\$625.00 ard consion warning
	Includes: - FX4 Off-Road Box Decal - Tires: 17" Off-Road OWL - Electronic-Locking Rear Diff - Off-Road Screen in Cluster - Off-Road Tuned Suspension - Skid Plates	n power-assist steering (EPAS), transfer case and fuel tank guard.	\$1,295.00 \$173°

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Note: .

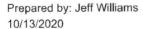


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Code	Description	MSRP
76F	STX Appearance Package	\$1,095.00 # 10 2 9 3°
Includes: - Wheels: 17" Silver Tires: 255/65R17 A - STX Box Decal - Fog Lamps - Front Premium Clot Includes 8-way mat passenger manual re	VT BSW th Bucket Seats nual adjustable driver including lumbar, 6-way manual adjustable pass	
50U	STX Special Edition Package	\$995.00
- Dual-Zone Electron - Privacy Glass w/Rc - SiriusXM Satellite f Includes a 3-month services each requin continue service afte charged according t call SiriusXM at 1-86 fees and programmir Radio Inc SYNC 3 Includes enhanced center stack with sw		inc. If you decide to thereafter and you will be apply. To cancel you must at www.siriusxm.com. All trademarks of Sirius XM.
500	Trailer Tow Package	
53R	Trailer Tow Lackage	\$495.00
(5)(5)	ability up to TBD lbs and 4-pin/7-pin wiring harness.	\$495.00 \$495.00
Includes towing capa Includes:	ability up to TBD lbs and 4-pin/7-pin wiring harness.	
Includes towing capa Includes: - Class IV Trailer Hit	ability up to TBD lbs and 4-pin/7-pin wiring harness. ch Receiver XL Chrome Appearance Package ear Bumpers	\$ 465 ³⁰
Includes towing cape Includes: - Class IV Trailer Hit 76H_ Includes: - Chrome Front & Re-Fog Lamps	ability up to TBD lbs and 4-pin/7-pin wiring harness. ch Receiver XL Chrome Appearance Package ear Bumpers	\$365.00 \$343.10 \$145.00
Includes towing cape Includes: - Class IV Trailer Hit 76H_ Includes: - Chrome Front & Re-Fog Lamps - Body-Color Wheel-	ability up to TBD lbs and 4-pin/7-pin wiring harness. ch Receiver XL Chrome Appearance Package ear Bumpers Lip Molding	\$365.00 \$34310





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Available O	ptions (cont'd)	Description	MSRP
	43D Includes privacy glass and	Manual-Sliding Rear-Window d defrost.	\$225.00 \$ 21150
	18Y	5" Rectangular Black Running Boards	\$635.00 \$596.56
	55K	110V AC Power Outlet	\$120.00 \$ /12 30
	55U	Reverse Sensing System	\$110.00 # 103 45
	86C Ford accessory. Defender series.	Black Aluminum Crossbed Toolbox by Weather Guard	\$595.00 \$559 3 °
	86D Ford accessory.	Premium Crossbed Toolbox	\$595.00 \$\$\$59 ³⁶
	17C Ford accessory.	Tray Style Floor Liner w/Carpet Floor Mats	\$200.00 # 188
	17A Ford accessory. Does not include carpet to	Tray Style Floor Liner	\$160.00 \$ 150 \(\frac{15}{2} \)
	17B Ford accessory.	Front & Rear Splash Guards/Mud Flaps	\$130.00 \$1722 2 5
	63C Ford accessory.	SecuriCode Keyless-Entry Keypad	\$95.00 \$89.30
	86S	Tough Bed Spray-In Bedliner	\$495.00 # 463 ³⁵



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Available Op	tions (cont'd) Code	Description	MSRP
	Ford accessory.		
	96B Ford accessory.	Paint Protection Film	\$345.00 \$ 3243°
	94B Ford accessory.	Pickup Box Extender	\$295.00 # 277. ³⁶
	94D Ford accessory.	Soft Folding Tonneau Box Cover	\$525.00 \$4493.56
	94E Ford accessory.	Hard Folding Tonneau Box Cover	\$995.00 # 935 🏂
	94J Ford accessory.	Retractable Tonneau Box Cover	\$1,695.00 \$1583 ³⁰
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	66F	Amber LED Warning Strobes by Sound Off Signal	\$650.00 \$650.00
	Ford accessory. Requ	ires valid FIN code. ted stop light bar and 2 forward facing interior mounted lights.	<i>V</i> -
	66G	Amber/White LED Warning Strobes by Sound Off Signal	\$695.00
	Ford accessory. Requ	ires valid FIN code.	



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otions (cont'd)	Description	MSRP		
		cing interior mounted lights. Rear		
60H	Exterior Backup Alarm	\$145.00		
Requires valid FIN	\$ 13630			
52B	Cruise Control	\$225.00		
Requires valid FIN	code.	#211 50		
58E	SYNC	\$870.00		
Requires valid FIN	code.	#817 50		
Includes enhanced voice recognition communications and entertainment system, 911 Assist. 4.2" LCD display in center stack, AppLink and 1 smart charging USB port.				
58M	SYNC 3	\$350.00		
	code.	\$ 32900		
center stack with swips charging USB ports. Includes: - Dual-Zone Electronic - Privacy Glass w/Rea - SiriusXM Satellite Ra Includes a 3-month p services each require continue service after charged according to y call SiriusXM at 1-866.	e capability. AppLink, 911 Assist, Apple CarPlay and Android Climate Control (DEATC) r Defrost dio repaid subscription. Service is not available in Alaska and Ha a subscription sold separately, or as a package, by Sirius XM your trial, the subscription plan you choose will automatically rour chosen payment method at then-current rates. Fees and 635-2349. See SiriusXM customer agreement for complete te	Auto compatibility and 2 smart waii. SiriusXM audio and data Radio Inc. If you decide to renew thereafter and you will be taxes apply. To cancel you must erms at www.siriusxm.com. All		
67F	XL Power Equipment Group	\$355.00		
Requires valid FIN	code.	# 333 70		
	Includes rear work light white lights can be turn 60H Requires valid FIN 52B Requires valid FIN 58E Requires valid FIN Includes enhanced voicenter stack, AppLink 58M Requires valid FIN Includes enhanced voicenter stack with swipe charging USB ports. Includes: Dual-Zone Electronic Privacy Glass w/Rea SiriusXM Satellite Ra Includes a 3-month pervices each require continue service after charged according to yeall SiriusXM at 1-866 fees and programming Radio Inc. 67F Requires valid FIN Includes: Perimeter Alarm Power Glass Sidevie	Includes rear work light feature, center high-mounted stop light bar and 2 forward fewhite lights can be turned on solid to provide additional work area lighting. 60H Exterior Backup Alarm Requires valid FIN code. 52B Cruise Control Requires valid FIN code. 58E SYNC Requires valid FIN code. Includes enhanced voice recognition communications and entertainment system, 9 center stack, AppLink and 1 smart charging USB port. 58M SYNC 3 Requires valid FIN code. Includes enhanced voice recognition communications and entertainment system, 8 center stack with swipe capability. AppLink, 911 Assist, Apple CarPlay and Android charging USB ports. Includes: Dual-Zane Electronic Climate Control (DEATC) - Privacy Glass wiRear Defrost - SmitaxM Satellite Radio Includes a 3-month prepaid subscription. Service is not available in Alaska and Ha services each require a subscription sold separately, or as a package, by Sirius XM continue service after your trial, the subscription plan you choose will automatically charged according to your chosen payment method at then-current rates. Fees and call StriusXM at 1-866-635-2349. See SiriusXM outomer agreement for complete t fees and programming subject to change. Sirius, XM and all related marks and logo Radio Inc. 67F XL Power Equipment Group Requires valid FIN code.		



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Available Option	ons (cont'd) Code	Description	MSRP
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		ot rinar orde.	
	TEW Requires valid FIN code.	Tires: LT265/65R17 A/T OWL (Fleet)	\$275.00
	64Y	Wheels: 17" Silver-Painted Aluminum (Fleet)	\$435.00 \$408.90
	Requires valid FIN code.		0 10-



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Available Op	otions (cont'd)		
Selected	Code	Description	MSRP
	76H	XL Chrome Appearance Package (Fleet)	\$365.00 \$343.10
	includes: - Chrome Front & Rear Bump - Fog Lamps - Body-Color Wheel-Lip Molo	ners ling	
Emissions			
	425	50-State Emissions System	STD
General Info			
	ADD==		