

Specification # 19

6% Option Discount



Prepared by: Jeff Williams
10/13/2020

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina |
287922722

2021 Ranger 4x2 SuperCrew 5' box 126.8" WB XL (R4E)

Price Level: 115

Available Options

| Selected | Code | Description | MSRP |
|----------|------|-------------|------|
|----------|------|-------------|------|

Packages



100A

Equipment Group 100A Standard

N/C

Includes:

- Engine: 2.3L EcoBoost
- Includes auto start-stop technology.
- Transmission: Electronic 10-Speed SelectShift Auto
- 3.73 Axle Ratio
- GVWR: 6,050 lbs
- Tires: P255/70R16 A/S BSW
- Wheels: 16" Silver Steel
- Front Cloth Bucket Seats
- Includes 8-way manual adjustable driver including lumbar, 6-way manual adjustable passenger and driver and passenger manual reclining seats.
- Radio: AM/FM Stereo
- Includes Bluetooth pass thru and 1 USB port.
- 4 Speakers



101A

Equipment Group 101A High

\$1,135.00

#1066.90

Includes:

- Engine: 2.3L EcoBoost
- Includes auto start-stop technology.
- Transmission: Electronic 10-Speed SelectShift Auto
- 3.73 Axle Ratio
- GVWR: 6,050 lbs
- Tires: P255/70R16 A/S BSW
- Wheels: 16" Silver Steel
- Front Cloth Bucket Seats
- Includes 8-way manual adjustable driver including lumbar, 6-way manual adjustable passenger and driver and passenger manual reclining seats.
- Radio: AM/FM Stereo
- Includes Bluetooth pass thru and 1 USB port.
- 4 Speakers
- Cruise Control
- Day/Night Rearview Mirror
- Perimeter Anti-Theft Alarm
- Power Glass Sideview Mirrors
- Remote Key Fob w/Tailgate Lock
- 6 Speakers
- SYNC
- Includes enhanced voice recognition communications and entertainment system, 911 Assist, 4.2" LCD display in center stack, AppLink and 1 smart charging USB port.

Powertrain



99H

Engine: 2.3L EcoBoost

STD

Includes auto start-stop technology.



44U

Transmission: Electronic 10-Speed
SelectShift Auto

STD



STDAX

3.73 Axle Ratio

STD

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Available Options (cont'd)

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|-------------------------------------|-------|--------------------------------------|---------------------------------|
| <input type="checkbox"/> | X73 | Electronic-Locking Rear Differential | \$420.00 \$394.50 |
| <input checked="" type="checkbox"/> | STDGV | GVWR: 6,050 lbs | STD |

Wheels & Tires

| | | | |
|-------------------------------------|--------|---|-----|
| <input checked="" type="checkbox"/> | STDTR | Tires: P255/70R16 A/S BSW | STD |
| <input type="checkbox"/> | TEP | Tires: P265/60R18 A/S BSW (TEP) | N/C |
| <input type="checkbox"/> | TGT | Tires: 17" Off-Road OWL | N/C |
| <input type="checkbox"/> | NONTR1 | Tires: 255/65R17 A/S BSW | N/C |
| <input checked="" type="checkbox"/> | 64A | Wheels: 16" Silver Steel | STD |
| <input type="checkbox"/> | 64Y_ | Wheels: 17" Silver-Painted Aluminum | N/C |
| <input type="checkbox"/> | 64L | Wheels: 18" Black Aluminum w/Machined Edge | N/C |

Seats & Seat Trim

| | | | |
|-------------------------------------|---|---|-----|
| <input checked="" type="checkbox"/> | Q | Front Cloth Bucket Seats <i>includes 8-way manual adjustable driver including lumbar, 6-way manual adjustable passenger and driver and passenger manual reclining seats.</i> | STD |
| <input type="checkbox"/> | S | Front Vinyl Bucket Seats <i>includes 8-way manual adjustable driver including lumbar, 6-way manual adjustable passenger and driver and passenger manual reclining seats.</i> | N/C |
| <input type="checkbox"/> | L | Front Premium Cloth Bucket Seats <i>includes 8-way manual adjustable driver including lumbar, 6-way manual adjustable passenger and driver and passenger manual reclining seats.</i> | N/C |

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Available Options (cont'd)

| Selected | Code | Description | MSRP |
|-------------------------------------|-------|---|------------------------------------|
| Other Options | | | |
| <input checked="" type="checkbox"/> | 126WB | 126.8" Wheelbase | STD |
| <input checked="" type="checkbox"/> | PAINT | Monotone Paint Application | STD |
| <input checked="" type="checkbox"/> | STDRD | Radio: AM/FM Stereo <i>Includes Bluetooth pass thru and 1 USB port. Includes: - 4 Speakers</i> | STD |
| <input type="checkbox"/> | 86Q | Bed Utility Package <i>Includes rear view camera. Includes: - Plastic Drop-In Bedliner - 12V Power Plug</i> | \$395.00 \$371.30 |
| <input type="checkbox"/> | 67G | Ford Co-Pilot360 <i>Includes pre-collision assist with Automatic Emergency Braking (AEB), pedestrian detection, forward collision warning and dynamic brake support. Includes: - Auto-High Beam Headlamps - Blind Spot Information System (BLIS) Includes cross-traffic alert and trailer tow monitoring. - Lane-Keeping System Includes lane-keeping aid, lane-keeping alert and driver alert system.</i> | \$625.00 \$587.50 |
| <input type="checkbox"/> | 912 | FX2 Package <i>Includes: - FX2 Box Decal - Tires: 17" Off-Road OWL - Electronic-Locking Rear Differential - Exposed Front Tow Hooks - Off-Road Screen in Cluster - Off-Road Tuned Suspension</i> | \$595.00 \$559.30 |
| <input type="checkbox"/> | 76F | STX Appearance Package <i>Includes: - Wheels: 17" Silver-Painted Aluminum - Tires: 255/65R17 A/S BSW - STX Box Decal - Fog Lamps - Front Premium Cloth Bucket Seats Includes 8-way manual adjustable driver including lumbar, 6-way manual adjustable passenger and driver and passenger manual reclining seats.</i> | \$1,095.00 \$1029.30 |

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Available Options (cont'd)

| Selected | Code | Description | MSRP |
|--------------------------|------|--|---------------------------------|
| <input type="checkbox"/> | 50U | STX Special Edition Package | \$995.00 \$935.00 |
| | | <i>Includes:</i> - Tires: P265/60R18 A/S BSW (TEP) - Wheels: 18" Black Aluminum w/Machined Edge - Dual-Zone Electronic Climate Control (DEATC) - Privacy Glass w/Rear Defrost - SiriusXM Satellite Radio Includes a 3-month prepaid subscription. Service is not available in Alaska and Hawaii. SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc. - SYNC 3 Includes enhanced voice recognition communications and entertainment system, 8" LCD capacitive touchscreen in center stack with swipe capability, pinch-to-zoom capability included with available voice-activated touchscreen navigation system, AppLink, 911 Assist, Apple CarPlay and Android Auto compatibility and 2 smart charging USB ports. | |
| <input type="checkbox"/> | 53R | Trailer Tow Package | \$495.00 \$465.00 |
| | | <i>Includes towing capability up to TBD lbs and 4-pin/7-pin wiring harness.</i> <i>Includes:</i> - Class IV Trailer Hitch Receiver | |
| <input type="checkbox"/> | 76H_ | XL Chrome Appearance Package | \$365.00 \$343.10 |
| | | <i>Includes:</i> - Chrome Front & Rear Bumpers - Fog Lamps - Body-Color Wheel-Lip Molding | |
| <input type="checkbox"/> | 16E | Carpet Flooring w/Floor Mats | \$145.00 \$136.36 |
| <input type="checkbox"/> | 41H | Engine Block Heater | \$90.00 \$84.60 |
| <input type="checkbox"/> | 153 | Front License Plate Bracket | N/C |
| | | Standard in states requiring 2 license plates and optional to all others. | |
| <input type="checkbox"/> | 43D | Manual-Sliding Rear-Window | \$225.00 \$211.50 |
| | | Includes privacy glass and defrost. | |
| <input type="checkbox"/> | 18Y | 5" Rectangular Black Running Boards | \$635.00 \$596.90 |
| <input type="checkbox"/> | 55K | 110V AC Power Outlet | \$120.00 \$112.80 |

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| Selected | Code | Description | MSRP |
|--------------------------|---|--|---------------------------------|
| <input type="checkbox"/> | 55U | Reverse Sensing System | \$110.00 # 103 ⁴⁶ |
| <input type="checkbox"/> | 86C | Black Aluminum Crossbed Toolbox by Weather Guard | \$595.00 # 557 ³⁰ |
| | Ford accessory. <i>Defender series.</i> | | |
| <input type="checkbox"/> | 86D | Premium Crossbed Toolbox | \$595.00 # 559 ³⁰ |
| | Ford accessory. | | |
| <input type="checkbox"/> | 17C | Tray Style Floor Liner w/Carpet Floor Mats | \$200.00 # 188 ⁰⁰ |
| | Ford accessory. | | |
| <input type="checkbox"/> | 17A | Tray Style Floor Liner | \$160.00 # 150 ⁴⁰ |
| | Ford accessory. <i>Does not include carpet floor mats.</i> | | |
| <input type="checkbox"/> | 63C | SecuriCode Keyless-Entry Keypad | \$95.00 # 89 ³⁰ |
| | Ford accessory. | | |
| <input type="checkbox"/> | 17B | Front & Rear Splash Guards/Mud Flaps | \$130.00 # 122 ²⁰ |
| | Ford accessory. | | |
| <input type="checkbox"/> | 86S | Tough Bed Spray-In Bedliner | \$495.00 # 465 ³⁰ |
| | Ford accessory. | | |
| <input type="checkbox"/> | 96B | Paint Protection Film | \$345.00 # 324 ³⁰ |
| | Ford accessory. | | |

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| Selected | Code | Description | MSRP |
|--------------------------|------|---|------------------------------------|
| <input type="checkbox"/> | 94B | Pickup Box Extender Ford accessory. | \$295.00 # 277 ³⁰ |
| <input type="checkbox"/> | 94D | Soft Folding Tonneau Box Cover Ford accessory. | \$525.00 # 493 ⁵⁰ |
| <input type="checkbox"/> | 94E | Hard Folding Tonneau Box Cover Ford accessory. | \$995.00 # 935 ³⁵ |
| <input type="checkbox"/> | 94J | Retractable Tonneau Box Cover Ford accessory. | \$1,695.00 # 1593 ³⁵ |
| <input type="checkbox"/> | | | |
| <input type="checkbox"/> | | | |

Fleet Options

| | | | |
|--------------------------|-----|--|---------------------------------|
| <input type="checkbox"/> | 66F | Amber LED Warning Strobes by Sound Off Signal Ford accessory. Requires valid FIN code. <i>Includes center high-mounted stop light bar and 2 forward facing interior mounted lights.</i> | \$650.00 # 611 ⁵⁰ |
| <input type="checkbox"/> | 66G | Amber/White LED Warning Strobes by Sound Off Signal Ford accessory. Requires valid FIN code. <i>Includes rear work light feature, center high-mounted stop light bar and 2 forward facing interior mounted lights. Rear white lights can be turned on solid to provide additional work area lighting.</i> | \$695.00 # 653 ³⁰ |
| <input type="checkbox"/> | 60H | Exterior Backup Alarm Requires valid FIN code. | \$145.00 # 136 ³⁰ |

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| Selected | Code | Description | MSRP |
|--------------------------|------|--|----------------------------------|
| <input type="checkbox"/> | 52B | Cruise Control Requires valid FIN code. | \$225.00 \$ 211.50 |
| <input type="checkbox"/> | 58E | SYNC Requires valid FIN code. <i>Includes enhanced voice recognition communications and entertainment system, 911 Assist, 4.2" LCD display in center stack, AppLink and 1 smart charging USB port.</i> | \$870.00 \$ 817.80 |
| <input type="checkbox"/> | 58M | SYNC 3 Requires valid FIN code. <i>Includes enhanced voice recognition communications and entertainment system, 8" LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple CarPlay and Android Auto compatibility and 2 smart charging USB ports.</i> <i>Includes:</i> - Dual-Zone Electronic Climate Control (DEATC) - Privacy Glass w/Rear Defrost - SiriusXM Satellite Radio <i>Includes a 3-month prepaid subscription. Service is not available in Alaska and Hawaii. SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sinus, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.</i> | \$350.00 \$ 329.00 |
| <input type="checkbox"/> | 67F | XL Power Equipment Group Requires valid FIN code. <i>Includes:</i> - Perimeter Alarm - Power Glass Sideview Mirrors - Remote Key Fob w/Tailgate Lock | \$355.00 \$ 333.90 |
| <input type="checkbox"/> | | | |
| <input type="checkbox"/> | | | |
| <input type="checkbox"/> | | | |
| <input type="checkbox"/> | | | |

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|--------------------------|------|--|---------------------------------|
| <input type="checkbox"/> | | | |
| <input type="checkbox"/> | | | |
| <input type="checkbox"/> | | | |
| <input type="checkbox"/> | | | |
| <input type="checkbox"/> | | | |
| <input type="checkbox"/> | | | 0 |
| <input type="checkbox"/> | | | 30.00 |
| <input type="checkbox"/> | | | |
| <input type="checkbox"/> | | | |
| <input type="checkbox"/> | TEW | Tires: LT265/65R17 A/T OWL (Fleet) Requires valid FIN code. | \$275.00 \$258.50 |
| <input type="checkbox"/> | 64Y | Wheels: 17" Silver-Painted Aluminum (Fleet) Requires valid FIN code. | \$435.00 \$408.50 |
| <input type="checkbox"/> | 76H | XL Chrome Appearance Package (Fleet) <i>Includes:</i> - Chrome Front & Rear Bumpers - Fog Lamps - Body-Color Wheel-Lip Molding | \$365.00 \$343.10 |

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