

Specification #20

6% Option Discount



Prepared by: Jeff Williams  
10/13/2020

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina |  
287922722

2021 Ranger 4x4 SuperCrew 5' box 126.8" WB XL (R4F)

Price Level: 115

Available Options

Selected	Code	Description	MSRP
<b>Packages</b>			
<input checked="" type="checkbox"/>	100A	Equipment Group 100A Standard	N/C
		<i>Includes:</i> - Engine: 2.3L EcoBoost Includes auto start-stop technology. - Transmission: Electronic 10-Speed SelectShift Auto - 3.73 Axle Ratio - GVWR: 6,050 lbs - Tires: P255/70R16 A/S BSW - Wheels: 16" Silver Steel - Front Cloth Bucket Seats Includes 8-way manual adjustable driver including lumbar, 6-way manual adjustable passenger and driver and passenger manual reclining seats. - Radio: AM/FM Stereo Includes Bluetooth pass thru and 1 USB port. - 4 Speakers	
<input type="checkbox"/>	101A	Equipment Group 101A High	\$1,135.00 \$1066.90
		<i>Includes:</i> - Engine: 2.3L EcoBoost Includes auto start-stop technology. - Transmission: Electronic 10-Speed SelectShift Auto - 3.73 Axle Ratio - GVWR: 6,050 lbs - Tires: P255/70R16 A/S BSW - Wheels: 16" Silver Steel - Front Cloth Bucket Seats Includes 8-way manual adjustable driver including lumbar, 6-way manual adjustable passenger and driver and passenger manual reclining seats. - Radio: AM/FM Stereo Includes Bluetooth pass thru and 1 USB port. - 4 Speakers - Cruise Control - Day/Night Rearview Mirror - Perimeter Anti-Theft Alarm - Power Glass Sideview Mirrors - Remote Key Fob w/Tailgate Lock - 6 Speakers - SYNC Includes enhanced voice recognition communications and entertainment system, 911 Assist, 4.2" LCD display in center stack, AppLink and 1 smart charging USB port.	
<b>Powertrain</b>			
<input checked="" type="checkbox"/>	99H	Engine: 2.3L EcoBoost	STD
		Includes auto start-stop technology.	
<input checked="" type="checkbox"/>	44U	Transmission: Electronic 10-Speed SelectShift Auto	STD
<input checked="" type="checkbox"/>	STDAX	3.73 Axle Ratio	STD

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### Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	X73	Electronic-Locking Rear Differential	\$420.00 # 394 <sup>80</sup>
<input checked="" type="checkbox"/>	STDGV	GVWR: 6,050 lbs	STD

### Wheels & Tires

<input checked="" type="checkbox"/>	STDTR	Tires: P255/70R16 A/S BSW	STD
<input type="checkbox"/>	TFH	Tires: P265/60R18 A/T BSW (TFH)	N/C
<input type="checkbox"/>	TGT	Tires: 17" Off-Road OWL	N/C
<input type="checkbox"/>	TFP	Tires: 265/60R18 A/T OWL	N/C
<input type="checkbox"/>	NONTR1	Tires: 255/65R17 A/T BSW	N/C
<input checked="" type="checkbox"/>	64A	Wheels: 16" Silver Steel	STD
<input type="checkbox"/>	64Y_	Wheels: 17" Silver-Painted Aluminum	N/C
<input type="checkbox"/>	64L	Wheels: 18" Black Aluminum w/Machined Edge	N/C

### Seats & Seat Trim

<input checked="" type="checkbox"/>	Q	Front Cloth Bucket Seats <i>Includes 8-way manual adjustable driver including lumbar, 6-way manual adjustable passenger and driver and passenger manual reclining seats.</i>	STD
<input type="checkbox"/>	S	Front Vinyl Bucket Seats <i>Includes 8-way manual adjustable driver including lumbar, 6-way manual adjustable passenger and driver and passenger manual reclining seats.</i>	N/C

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Selected	Code	Description	MSRP
<input type="checkbox"/>	L	Front Premium Cloth Bucket Seats <i>Includes 8-way manual adjustable driver including lumbar, 6-way manual adjustable passenger and driver and passenger manual reclining seats.</i>	N/C

### Other Options

<input checked="" type="checkbox"/>	126WB	126.8" Wheelbase	STD
<input checked="" type="checkbox"/>	PAINT	Monotone Paint Application	STD
<input checked="" type="checkbox"/>	STDRD	Radio: AM/FM Stereo <i>Includes Bluetooth pass thru and 1 USB port. Includes: - 4 Speakers</i>	STD
<input type="checkbox"/>	86Q	Bed Utility Package <i>Includes rear view camera. Includes: - Plastic Drop-In Bedliner - 12V Power Plug</i>	\$395.00 <del>\$371<sup>30</sup></del>
<input type="checkbox"/>	67G	Ford Co-Pilot360 <i>Includes pre-collision assist with Automatic Emergency Braking (AEB), pedestrian detection, forward collision warning and dynamic brake support. Includes: - Auto-High Beam Headlamps - Blind Spot Information System (BLIS) Includes cross-traffic alert and trailer tow monitoring. - Lane-Keeping System Includes lane-keeping aid, lane-keeping alert and driver alert system.</i>	\$625.00 <del>\$587<sup>50</sup></del>
<input type="checkbox"/>	914	FX4 Off-Road Package <i>Includes exposed steel bash plate and removes front air dam. Includes: - FX4 Off-Road Box Decal - Tires: 17" Off-Road OWL - Electronic-Locking Rear Differential - Off-Road Screen in Cluster - Off-Road Tuned Suspension - Skid Plates Includes radiator, electronic power-assist steering (EPAS), transfer case and fuel tank guard. - Terrain Management System Includes Trail Control.</i>	\$1,295.00 <del>\$1217<sup>30</sup></del>
<input type="checkbox"/>	76F	STX Appearance Package	\$1,095.00 <del>\$1029<sup>30</sup></del>

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## Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes:</i> - Wheels: 17" Silver-Painted Aluminum - Tires: 255/65R17 A/T BSW - STX Box Decal - Fog Lamps - Front Premium Cloth Bucket Seats Includes 8-way manual adjustable driver including lumbar, 6-way manual adjustable passenger and driver and passenger manual reclining seats.	
<input type="checkbox"/>	50U	STX Special Edition Package	\$995.00 #935 <sup>50</sup>
		<i>Includes:</i> - Wheels: 18" Black Aluminum w/Machined Edge - Dual-Zone Electronic Climate Control (DEATC) - Privacy Glass w/Rear Defrost - SiriusXM Satellite Radio Includes a 3-month prepaid subscription. Service is not available in Alaska and Hawaii. SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc. - SYNC 3 Includes enhanced voice recognition communications and entertainment system, 8" LCD capacitive touchscreen in center stack with swipe capability, pinch-to-zoom capability included with available voice-activated touchscreen navigation system, AppLink, 911 Assist, Apple CarPlay and Android Auto compatibility and 2 smart charging USB ports.	
<input type="checkbox"/>	53R	Trailer Tow Package	\$495.00 #465 <sup>50</sup>
		<i>Includes towing capability up to TBD lbs and 4-pin/7-pin wiring harness.</i> <i>Includes:</i> - Class IV Trailer Hitch Receiver	
<input type="checkbox"/>	76H_	XL Chrome Appearance Package	\$365.00 #343 <sup>10</sup>
		<i>Includes:</i> - Chrome Front & Rear Bumpers - Fog Lamps - Body-Color Wheel-Lip Molding	
<input type="checkbox"/>	16E	Carpet Flooring w/Floor Mats	\$145.00 #136 <sup>50</sup>
<input type="checkbox"/>	41H	Engine Block Heater	\$90.00
<input type="checkbox"/>	153	Front License Plate Bracket	N/C
		Standard in states requiring 2 license plates and optional to all others.	
<input type="checkbox"/>	43D	Manual-Sliding Rear-Window	\$225.00 #211 <sup>50</sup>

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### Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>includes privacy glass and defrost.</i>	
<input type="checkbox"/>	18Y	5" Rectangular Black Running Boards	\$635.00 <del>#596.70</del>
<input type="checkbox"/>	55K	110V AC Power Outlet	\$120.00 <del>112.90</del>
<input type="checkbox"/>	55U	Reverse Sensing System	\$110.00 <del>\$103.45</del>
<input type="checkbox"/>	86C	Black Aluminum Crossbed Toolbox by Weather Guard	\$595.00 <del>#559.30</del>
		Ford accessory. <i>Defender series.</i>	
<input type="checkbox"/>	86D	Premium Crossbed Toolbox	\$595.00 <del>#559.30</del>
		Ford accessory.	
<input type="checkbox"/>	17C	Tray Style Floor Liner w/Carpet Floor Mats	\$200.00 <del>#166</del> <del>#198.00</del>
		Ford accessory.	
<input type="checkbox"/>	17A	Tray Style Floor Liner	\$160.00 <del>#150.40</del>
		Ford accessory. <i>Does not include carpet floor mats.</i>	
<input type="checkbox"/>	63C	SecuriCode Keyless-Entry Keypad	\$95.00 <del>#89.30</del>
		Ford accessory.	
<input type="checkbox"/>	17B	Front & Rear Splash Guards/Mud Flaps	\$130.00 <del>#122.20</del>
		Ford accessory.	
<input type="checkbox"/>	86S	Tough Bed Spray-In Bedliner	\$495.00 <del>#465.30</del>
		Ford accessory.	

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### Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	96B Ford accessory.	Paint Protection Film	\$345.00 <del>#324.30</del>
<input type="checkbox"/>	94B Ford accessory.	Pickup Box Extender	\$295.00 <del>#277.30</del>
<input type="checkbox"/>	94D Ford accessory.	Soft Folding Tonneau Box Cover	\$525.00 <del>#493.30</del>
<input type="checkbox"/>	94E Ford accessory.	Hard Folding Tonneau Box Cover	\$995.00 <del>#935.30</del>
<input type="checkbox"/>	94J Ford accessory.	Retractable Tonneau Box Cover	\$1,695.00 <del>#1593.30</del>
<input type="checkbox"/>	79V	COV Required	N/A
<input type="checkbox"/>	C09	Priced DORA	N/C

### Fleet Options

<input type="checkbox"/>	66F Ford accessory. Requires valid FIN code. <i>Includes center high-mounted stop light bar and 2 forward facing interior mounted lights.</i>	Amber LED Warning Strobes by Sound Off Signal	\$650.00 <del>#611.00</del>
<input type="checkbox"/>	66G Ford accessory. Requires valid FIN code. <i>Includes rear work light feature, center high-mounted stop light bar and 2 forward facing interior mounted lights. Rear white lights can be turned on solid to provide additional work area lighting.</i>	Amber/White LED Warning Strobes by Sound Off Signal	\$695.00 <del>#653.30</del>

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### Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	60H	Exterior Backup Alarm Requires valid FIN code.	\$145.00 <del>\$136.30</del>
<input type="checkbox"/>	52B	Cruise Control Requires valid FIN code.	\$225.00 <del>#211.50</del>
<input type="checkbox"/>	58E	SYNC Requires valid FIN code. <i>Includes enhanced voice recognition communications and entertainment system, 911 Assist, 4.2" LCD display in center stack, AppLink and 1 smart charging USB port.</i>	\$870.00 <del>\$817.50</del>
<input type="checkbox"/>	58M	SYNC 3 Requires valid FIN code. <i>Includes enhanced voice recognition communications and entertainment system, 8" LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple CarPlay and Android Auto compatibility and 2 smart charging USB ports. Includes: - Dual-Zone Electronic Climate Control (DEATC) - Privacy Glass w/Rear Defrost - SiriusXM Satellite Radio Includes a 3-month prepaid subscription. Service is not available in Alaska and Hawaii. SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.</i>	\$350.00 <del>#329.00</del>
<input type="checkbox"/>	67F	XL Power Equipment Group Requires valid FIN code. <i>Includes: - Perimeter Alarm - Power Glass Sideview Mirrors - Remote Key Fob w/Tailgate Lock</i>	\$355.00 <del>#333.70</del>
<input type="checkbox"/>			
<input type="checkbox"/>			
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<input type="checkbox"/>	TEW	Tires: LT265/65R17 A/T OWL (Fleet) Requires valid FIN code.	\$275.00 #258 <sup>90</sup>
<input type="checkbox"/>	64Y	Wheels: 17" Silver-Painted Aluminum (Fleet) Requires valid FIN code.	\$435.00 #408 <sup>90</sup>
<input type="checkbox"/>	76H	XL Chrome Appearance Package (Fleet)	\$365.00 #343 <sup>10</sup>

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### Available Options (cont'd)

Selected	Code	Description	MSRP
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*Includes:*  
 - Chrome Front & Rear Bumpers  
 - Fog Lamps  
 - Body-Color Wheel-Lip Molding

#### Emissions

<input checked="" type="checkbox"/>	425	50-State Emissions System	STD
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#### General Info

<input type="checkbox"/>			
<input type="checkbox"/>			
<input type="checkbox"/>			
<input type="checkbox"/>			

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