

Specification #3  
6% Option Discount



Prepared by: Jeff Williams  
10/13/2020

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina |  
287922722

2021 EcoSport 4x4 Sport Utility S (S3F)

Price Level: 115

### Available Options (cont'd)

Selected	Code	Description	MSRP
<input checked="" type="checkbox"/>	M	Cloth Front Bucket Seats <i>Includes 4-way manual driver seat (fore/aft, up/down) with manual recline and manual lumbar, 4-way manual front-passenger seat (fore/aft, up/down with manual recline) and manually adjustable head restraints.</i>	STD

### Other Options

<input checked="" type="checkbox"/>	PAINT	Monotone Paint Application	STD
<input checked="" type="checkbox"/>	099WB	99.2" Wheelbase	STD
<input checked="" type="checkbox"/>	STDRD	Radio: AM/FM/MP3 Stereo <i>Includes 6 speakers. Includes: - SYNC Communications &amp; Entertainment System Includes enhanced voice recognition, 911 Assist, 4.2" LCD screen in center stack, AppLink and 2 smart-charging USB ports.</i>	STD
<input type="checkbox"/>	18D	Hood/Side/Tailgate Overlander Decal	\$195.00 <del>\$183.30</del>
<input type="checkbox"/>	41H	Engine Block Heater	\$75.00 <del>\$70.50</del>
<input type="checkbox"/>	153	Front License Plate Bracket	N/C

Standard in states requiring 2 license plates and optional to all others.

### Dealer Installed Options

<input type="checkbox"/>	ADQAG	Cargo Management Package <i>Late availability for fleet. Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only. Includes: - Cargo Net - Cargo Organizer</i>	\$110.00 <del>\$103.40</del>
<input type="checkbox"/>	FI4AC	Keyless-Entry Keypad <i>Late availability for fleet. Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$110.00 <del>\$103.40</del>
<input type="checkbox"/>	A3EAB	Front & Rear Mud Flaps/Splash Guards	\$200.00 <del>\$188.00</del>

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .



Prepared by: Jeff Williams  
10/13/2020

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina |  
287922722

2021 EcoSport 4x4 Sport Utility S (S3F)

Price Level: 115

### Available Options (cont'd)

Selected	Code	Description	MSRP
		Late availability for fleet. <i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	
<input type="checkbox"/>	FIVAB	Remote Start System Late availability for fleet. <i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$495.00 <b>\$465<sup>30</sup></b>

### Fleet Options

<input checked="" type="checkbox"/>	FLADCR	Fleet Advertising Credit	\$0.00
<input type="checkbox"/>	FINAL2	Fleet Final Order Date: TBD	N/C
<input type="checkbox"/>	56M	Ford US National Fleet Incentives Ford US National - 08/28/20	\$0.00

### Emissions

<input checked="" type="checkbox"/>	425	50-State Emissions System	STD
-------------------------------------	-----	---------------------------	-----

### General Info

<input type="checkbox"/>	ORDER1	Initial Order Date: 04/15/2020	N/C
<input type="checkbox"/>	START1	Start-Up Date: 09/01/2020	N/C
<input type="checkbox"/>	FINAL1	Final Order Date: TBD	N/C
<input type="checkbox"/>	BUILD1	Build-Out Date: TBD	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .